



# Coaching for Change

Using Impact Oriented Coaching to Guide the Implementation of CCSS



# Does this look like anyone you know?

Oh, she'll be ok. She just fainted from exhaustion after aligning her curriculum to CCSS.



somee cards  
user card

# Got concerns?

- How concerned are you about implementation of CCSS?
- How concerned is your administration?
- How concerned are your teachers?



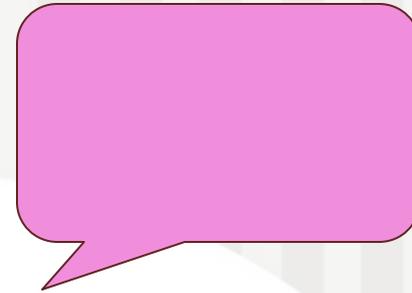
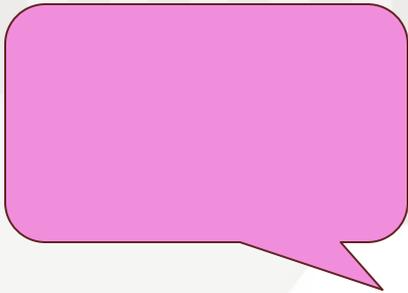
# Definition of *Concern*

“The composite representation of the feelings, preoccupation, thought, and consideration given to a particular issue or task is called *concern*.”

# Identifying Stages of Concern

		Stages of Concern	Expressions of Concern
IMPACT	TASK	Stage 6: Refocusing	I have some ideas about something that would work even better.
		Stage 5: Collaboration	I am concerned about relating what I am doing with what my co-workers are doing.
		Stage 4: Consequence	How is my use affecting students?
SELF	TASK	Stage 3: Management	I seem to be spending all of my time getting materials ready.
		Stage 2: Personal	How will using it affect me?
		Stage 1: Informational	I would like to know more about it.
		Stage 0: Awareness	I am not concerned about it.

# Talk to Your Neighbor



Think about which stage of concern reflects the stage of concern among most of the faculty members at your school right now. . .

# Types of Concern

- Self
  - How is this going to affect me?
  - What changes must I make?
- Task
  - How am I going to fit this in?
  - What does it look like?
  - Where do I get the necessary materials?
- Impact
  - How will this benefit my students?
  - Are my students “getting it”?



# Gathering Information

- Asking Questions
  - How's it going with CCSS?
  - How are you planning to use CCSS in your class?
  - How are you feeling about CCSS?
  - What concerns do you have?
  - Tell me more about CCSS as you use it in your class.
  - Are you sharing with your PLC?
- Listening
- Observing



# Identifying Stages of Concern

**IMPACT**  
**TASK**  
**SELF**

Stages of Concern	Expressions of Concern	Interventions
Stage 6: Refocusing	I have some ideas about something that would work even better.	<ul style="list-style-type: none"> <li>■ Respect and encourage teacher interests</li> <li>■ Channel their ideas and energies; act on their concerns.</li> </ul>
Stage 5: Collaboration	I am concerned about relating what I am doing with what my co-workers are doing.	<ul style="list-style-type: none"> <li>■ Provide opportunities to develop skills needed to work collaboratively</li> <li>■ Rearrange schedules so people can collaborate</li> </ul>
Stage 4: Consequence	How is my use affecting students?	<ul style="list-style-type: none"> <li>■ Provide positive feedback and needed support</li> <li>■ Provide opportunities for teachers to share knowledge and skills</li> </ul>
Stage 3: Management	I seem to be spending all of my time getting materials ready.	<ul style="list-style-type: none"> <li>■ Answer specific "how to" questions</li> <li>■ Avoid considering future impact at this time</li> </ul>
Stage 2: Personal	How will using it affect me?	<ul style="list-style-type: none"> <li>■ Address potential personal concerns directly</li> <li>■ Implement changes progressively over time</li> </ul>
Stage 1: Informational	I would like to know more about it.	<ul style="list-style-type: none"> <li>■ Provide clear and accurate information</li> <li>■ Relate changes to current practices</li> </ul>
Stage 0: Awareness	I am not concerned about it.	<ul style="list-style-type: none"> <li>■ Involve teachers in discussion and decisions</li> </ul>

# Continuum of Coaching

Transformation may occur when teachers/coaches are provided opportunities to observe, co-teach, confer, study, research, and reflect on practice.

Inter-active coaching



Intra-active coaching

Facilitate a <b>workshop</b> or session to improve instruction and student learning	Provide an <b>observation lesson</b> to improve instruction and student learning with feedback and collaborative input.	<b>Co-teach</b> with colleague to improve instruction and student learning based on mutually agreed upon learning goals and success indicators.	<b>Confer, observe, and debrief</b> to improve instruction and student learning.	Facilitate a <b>study group or literacy leadership team</b> to investigate common interest topics to improve instruction and student learning.	Facilitate <b>action research</b> to seek resources after reflection to improve instruction and student learning.
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Increased scaffolding

Decreased scaffolding

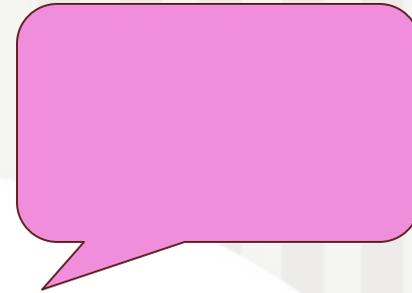
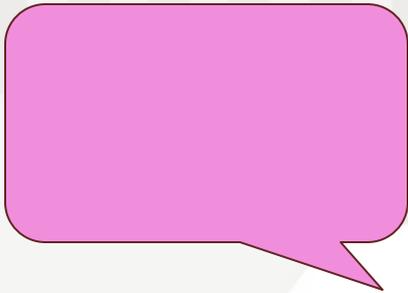
**SUBJECT-CENTERED**



**PROBLEM-CENTERED**

adapted from  
E. A. Puig & K. S. Froelich, 2007  
*The Literacy Coach: Guiding in the Right Direction*

# Talk to Your Neighbor



Think about which stage of concern you identified for your faculty. . .

- What interventions would be appropriate?
- Where does that fit on the coaching continuum?
- What will you do next?

# SoC and LoU

- “**Stages of Concern** (SoC) addresses the affective side of change – *people’s reactions, feelings, perceptions, and attitudes.*”
- “**Levels of Use** (LoU) has to do with behaviors and portrays *how people are acting* with respect to specified change.”

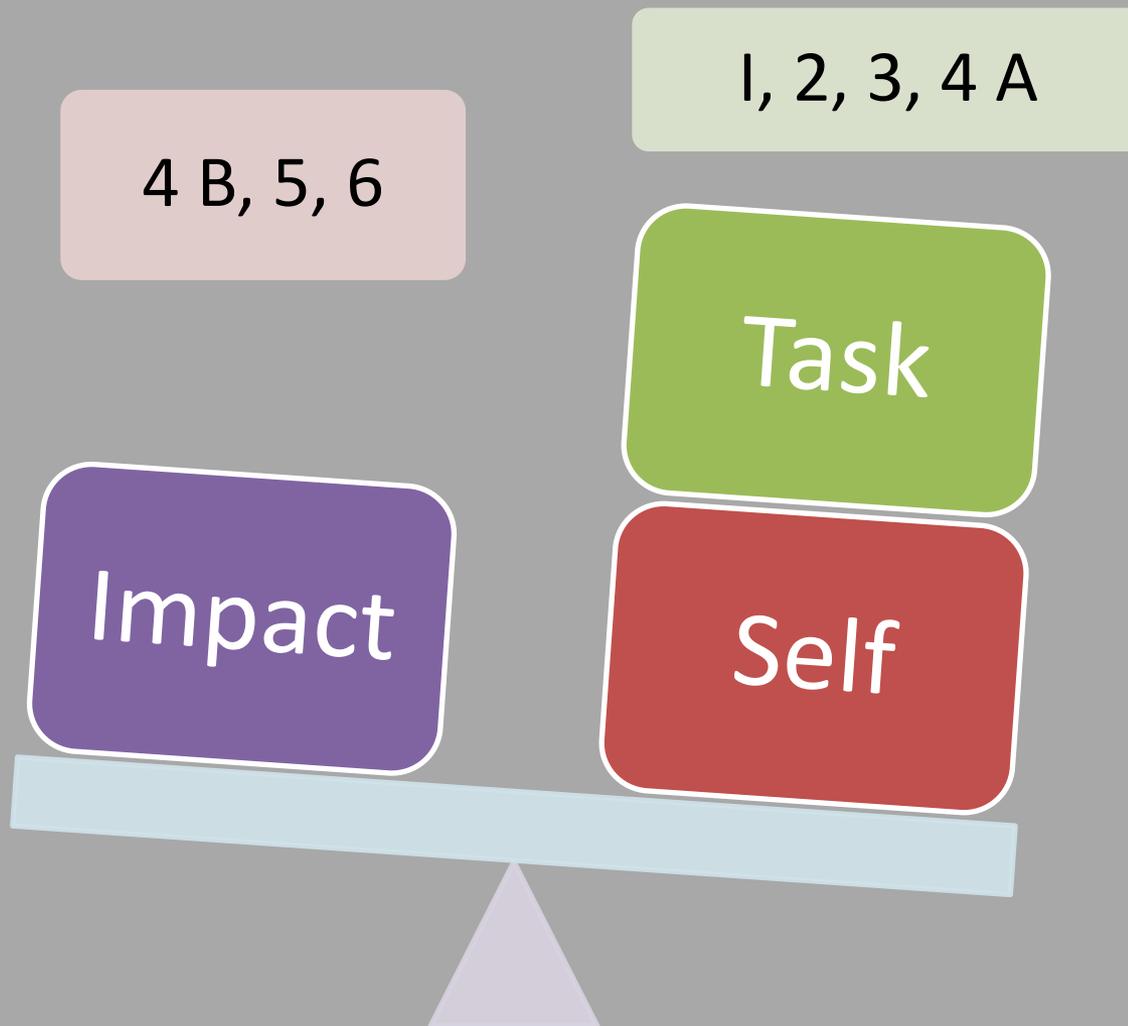
**SELF**

**TASK**

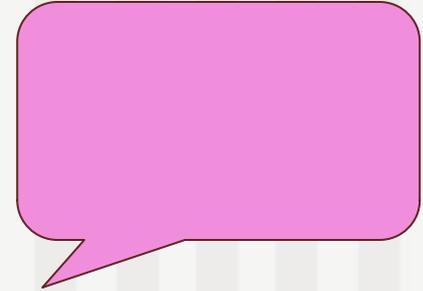
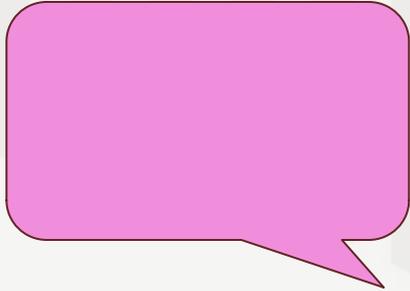
**IMPACT**

Levels of Use	Behaviors Associated with LoU
0 Non-Use	No interest shown in the CCSS; no action taken
1 Orientation	Begins to gather information about the CCSS
2 Preparation	Begins to plan ways to implement the CCSS
3 Mechanical	Concerned about mechanics of implementation
4A Routine	Comfortable with innovation and implements it as taught
4B Refinement	Begins to explore ways for continuous improvement
5 Integration	Integrates innovation with other initiatives; does not view it as an add-on; collaborates with others
6 Renewal	Explores new and different ways to implement innovation

# What Happens When Expectations Don't Align with Levels of Use?



# Talk to Your Neighbor



Think about teachers implementing close reading strategies in your school...

- Where are they in the levels of use?
- Where do you see
  - your English department?
  - your Social Studies department?
  - your Science department?

**Listen to  
expressions  
of concern**

**Identify  
stages and  
types of  
concern**

**Coaching for Change**

**Impact  
oriented  
coaching**

**Provide  
appropriate  
interventions**

**Examine  
levels of use**



# Reflection

- 3 important things I learned today
- 2 ideas/thoughts I'd like to share with others...
- 1 action I will take immediately

# Resources

